

*Sales  
Manual*  
**2018**



*Exclusive\**  
**EXPERIENCE**  
*eco — responsable*



# A/ Fact Sheet

## A.1/ INTERIOR

Amantica Lodge consists of **2** rooms 1 bathroom and 4 terraces that can accommodate 2 to 4 people and which are built following traditional techniques and using local resources.



THE MAIN SUITE of 25 m<sup>2</sup> features a King Size Bed, two armchairs, a traditional desk and a modern gas fireplace of 1.60 m of length. TV with movies, Wi-Fi, Safe box.

- ★ Huge windows with breathtaking view over the lake “Titicaca” and the “Cordillera Real” and direct access to the private terraces. Accommodates  



THE FAMILY SUITE of 34 ms<sup>2</sup> has counts with two Queen Size Beds, a closet and table games.

- ★ Amazing view over the lake Titicaca and Taquile Island. Accommodates    



THE BATHROOM of 21 ms<sup>2</sup> is shared by both suites. Each Suite has an individual access. It has two lavatories, an Italian shower and a Jacuzzi carved into the rock.

- ★ Natural stone bathtub with a view over the lake and at the stars.

We also use fabric of the highest quality: GALVER and HOGARTEX brands

- Set of bed sheets: 600 thread count – 2” – 100% Peruvian cotton
- Pillow sheets: 600 thread count – 2” – 100% Peruvian Cotton
- Feather filled Duvet
- Towels: 650 grs/ mt<sup>2</sup> – 100% Cotton



www.amanticalodge.com  
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# A/ Fact Sheet

## A.2/ EXTERIOR

The Lodge has **4** terraces specially designed for the comfort of our guests and to enjoy the astonishing sightseeing.



**COVERED (and closable) TERRACE** of 18 m2 with a view of the lake perfect to enjoy breakfast or dinner heated by the fireplace



**CORNER TERRACE** of 15m2 overlooking the lake. Perfect for sharing a glass of wine during the evening under a bright milky way.



**SUNDECK** Wood platform right above the lake, precise to rest rocked by the sound of the water or for a yoga session.



**OPEN DINING ROOM** to enjoy a local and mainly organic cuisine alongside our Chef or for a cooking class.

The access to the Lodge is direct from by the private dock, except if lake conditions do not allow it, in this case the arrival would be at the Occosuyo harbour (20 min walk from the lodge).



# B/ Rates 2018

## B.1/ PUBLIC AND CONFIDENTIAL PRICES

Rates are quoted by night and by passenger, in American Dollars (USD)

The minimum occupancy is 2 guests.

To obtain the full price a detailed quotation of your stay please contact us at

[pro@amanticalodge.com](mailto:pro@amanticalodge.com)

We encourage our partners to do not sell above the public rates in order to build a coherent offer.

	ALL INCLUSIVE	BASICA
<b>PUBLIC RATES</b>	<b>USD 660</b> p/ pax p/ night	<b>USD 420</b> p/ pax p/ night
<b>CONFIDENTIAL RATES</b>	<b>USD 550</b> p/ pax p/ night	<b>USD 350</b> p/ pax p/ night
<b>KID (-12) public rates</b>	<b>USD 250</b> p/ pax p/ night	<b>USD 200</b> p/ pax p/ night
<b>KID (-12) confidential rates</b>	<b>USD 225</b> p/ pax p/ night	<b>USD 150</b> p/ pax p/ night
<b>INCLUDES</b>	Transfers, accommodation, full board (F&B) and activities (corresponding to the package)	Accommodation + breakfast

## B.2/ VALIDITY

The above mentioned rates are valid from January 1st 2018 until February 28th 2019



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# B/ Rates 2018

## B.3/ SERVICES INCLUDED IN “ALL INCLUSIVE” RATE:

- Land transfer between Juliaca or Puno and Capachica or LLachon (In & out)
  - Lake transfer between Capachica or LLachon and Amantani (In & Out)
  - Accommodation in privatized lodge (no others guests)
  - Welcome drink
  - “Nova Andina” cuisine full board (breakfast, lunch, dinner)
  - Open bar (except “Grands Crus” wines and Champagne)
  - Tea time/Aperitif
  - Activities (see next page, + itineraries + activities brochure for more details)
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## B.4/ SERVICES INCLUDED IN “BASICA” RATE

- Welcome drink
- Accommodation in privatized lodge (no others guests)
- Breakfast

Options and add-ons available next page (activities list page 5, article B.6)

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## B.5/ ADDITIONAL CHARGES

- “Grand Crus” Wines & Champagnes
- Helicopter or fast boat transfers
- 18% IGV in case of domestic guests or foreign residents in Peruvian soil under the conditions mentioned on page 9.



## B.6/ Activities Price List

Experiencias "A la carte"	ALL INCLUSIVE	\$ PÚBLIC	\$ CONFIDENTIAL	DURATION
Coca leaves reading *	✓	20/PAX	15/PAX	30min
Tribute to mother Earth (Pachamama)	✓	85	65	1h30/2h
Trek to Pachatata/Pachamama	✓	50	40	3h/4h30
Fishing session / Boat ride	✓	25/PAX	20/PAX	1h30/2h
Meeting local communities	✓	35	25	2h/2h30
Weaving and artcraft discovering	✓	75	55	2h/2h30
Stargazing	✓	50	40	30min
Serenade	\$	100	75	1h
Birdwatching	\$	ask	ask	6h
Kayak/Stand Up Paddle (2 pax mini)	\$	150/PAX	125/PAX	
Visit the Uros floating islands (Titino)	✓	175	155	6h
Visit Taquile island	✓	175	155	6h
Visist Sillustani Pre-Inca cemetery	\$	30	25	
Visit the pink village of Lampa	\$	25	20	
GASTRONOMY				
Novo-Andino lunch°	✓	60/PAX	50/PAX	
Novo-Andino Dinner°	✓	75/PAX	60/PAX	
12 Courses Degustation Menu°	\$	150/PAX	125/PAX	
Andean Brunch°	\$	150/PAX	125/PAX	
TRANSPORTATION				
Land Transfer (car) Juliaca-Capachica	✓	55	45	50min
Land Transfer (car) Puno-Capachica	✓	70	60	60min
Boat transfer Capachica-Lodge	✓	65	55	70min
Boat transfer Puno-Lodge		175	150	3h

Prices in American Dollars (USD)

\*Not available on tuesdays and fridays

°Includes drinks (cocktail + wine + water + tea/coffee or infusion)

✓ = Available in All Inclusive package

\$ = Upon reservation and additional cost



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# C/ Terms And Conditions

## C.1/ PRICES

To calculate the Price of the total stay, multiply the rate by the number of nights and the number of persons. (For example for a 3D/2N stay for 3 adults with public rates in All Inclusive formula:

$660 \times 3 \times 2 = 3960$ ).

- Prices do not include 18% VAT (value added tax)
- Prices are expressed quoted in American Dollar (USD)
- A 15% extra charge for bank holidays or festive dates may apply (see page 10)
- Amantica Lodge is entitled to amend prices without notification

\*When booking one of the suites , the extra room will be automatically blocked for sale, it means that not other guests can be accommodated at the Lodge, ensuring the 100% privacy of our guests.

\*Price lists for additional items, such as restaurant meals and activities, are noticed on the activity price list on the previous page (article B.6, page 5) and are available on request, above conditions apply.

## C.2/ RESERVATION REQUEST

Reservation requests must be placed by e-mail to our reservations department. All requests will be answered by e-mail within 24 hours maximum. Email: [pro@amanticalodge.com](mailto:pro@amanticalodge.com)

## C.3/ BOOKING

All Bookings at the Lodge are subject to these Terms.

At the time of booking or at check-in, we will take your credit/debit card details and you authorize the use of this card for any sums that become owing to us. We shall also require full payment in advance or a deposit at the time of reservation thus the Booking includes the supply of certain items or services. No Booking shall be treated as confirmed until the details and/or payment/deposit described in this paragraph have been provided.



#### C.4/ RESPONSIBILITIES

Operators and agencies are responsible for informing Amantica Lodge about any modification of a reservation via email to our reservations area. Compliance with our terms & conditions and with deadlines of booking confirmation and re-confirmation, are the entire responsibility of the agent/operator, otherwise the reservation will be automatically canceled. If the deadline is a nonworking day, reconfirmations or payments should be made the previous working day before 5:00 pm. Any unused portion of a reconfirmed reservation will not be refunded, for this reason we suggest expanding a travel insurance. Operators and agency should communicate the following data to our reservation department:

- Check-in and check-out dates
- Passenger details: Full names, dates of birth and passport numbers (passport scan/picture would be a must)
- Contact point and time
- Food allergies\restrictions
- Health specifications we may know
- Any others special request

We strongly recommend to our partners to do not sell above the public rates, in order to maintain coherency of the offer. In case of not respecting this recommendation, Amantica Lodge will not respond any guest complain.

#### C.5/ THIRD PARTY SERVICES

Amantica Lodge is not liable for any direct, indirect, consequential or incidental accident, damage, injury, loss, delay or irregularity of any kind which may be caused by reason of any act or omission beyond our control; including, without limitation any willful or negligent act or failure to act or breach of contract of any third-party such as an airline, train, local ground transportation, and/any other who supply any good or service for this trip

- *Nombres y apellidos completos de los pasajeros*
- *Fechas de llegada y salida*
- *Fotocopia Pasaporte / Tarjeta Andina*
- *Detalle del paquete*



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## C.6/ PRE-CONFIRMATION, RE-CONFIRMATION AND CANCELATION

TIME	STATUS	REQUIREMENTS	CANCELATION FEES
<i>More than 75 days before arrival</i>	<i>Pre-confirmed</i>	<i>Deposit of 20% of the total amount</i>	<i>No cancellation fee, deposit refundable. *Administrative fee may apply</i>
<i>74/45 days before arrival</i>	<i>Pre-confirmed</i>	<i>Deposit of 20% of the total amount</i>	<i>20% of the total amount</i>
<i>44/30 days before arrival</i>	<i>Pre-confirmed</i>	<i>Payment of the pending amount</i>	<i>20% of the total amount</i>
<i>Less than 30 days before arrival</i>	<i>Last Minute</i>	<i>100% payment of the total amount</i>	<i>100% of the total amount</i>

## C.7/ CANCELLATION

Any request of cancellation must be informed by email to our reservations department, mentioning the details of your reservation: date, passengers and services. For a cancellation up to 75 days prior to the check in date, the deposit will be refunded minus administrative expenses. For a cancellation made between 74 and 30 prior to the check in date, the 20% deposit made at time of reservation will not be refunded. Any cancellation made within less than 30 days before arrival date, will incur a cancellation fee of 100% of the total amount of the reservation.

## C.8/ "NO SHOW" POLICY

Are considered as "No Show": confirmed reservations which are not taken by passengers. In this case the total amount of the reservation plus 18 % VAT will be charged.

## C.9/ ARRIVAL & DEPARTURE TIME

Check-in from 14:00

Check-out until 11:00

Note: Be aware that it may exist restrictions to navigate on the lake in the afternoon.



### C.I0/ CHILD POLICY

00-02 years: Baby = Free of charges sharing bed with parents.

03-12 years: Child = Applies child rate (full board + activities or B&B upon rate package chosen).

>12 years: Adult = Applies regular rate.

### C.II/ GUIDE, TC, DRIVER POLICY:

Full board in annex property: 40 USD/night/pax

### C.I2/ PAYMENT POLICY

**We accept payment in American Dollar (USD) and Peruvian Soles (PEN)**

We accept the following payment methods: credit cards (VISA, Master Card, American Express) and wire transfers. Rates on this document are quoted in American Dollars (USD), if required these amounts will be converted into local currency “Soles” using the current exchange rate at the date of the transaction. The payment receipt (tax document, bill or invoice) will be issued at the date of payment in the currency used for payment.

**All transfer/deposit should include the following information:**

- **Company identification**
- **Reservation code (provided by the Lodge)**
- **Passenger names**
- **Operation number**
- **Copy of the voucher**

### C.I3/ VAT TAX EXEMPTION (D.L. 919)

In order to benefit from the D.L. 919 (decreto Legislativo) which exempts foreign guests from the 18% VAT, we require from the passengers the following documents:

- Copy of the passport or document presented to enter the country
- Copy of the immigration office stamp
- Copy of the TAM o virtual TAM (Tarjeta Andina de Migraciones = Andean Migration Card)
- Signed Lodge registration card

The date of arrival on Peruvian territory of the foreign visitor must not exceed 60 (sixty) days.

Exoneration not applicable for domestic guests and foreign guests who do not comply with the above mentioned legal requirements.

### C.I4/ VOUCHER ISSUING:

Accounting document (invoice or bill) will be issued on behalf of the travel agency, therefore we need a RUC number, Corporate name and legal fiscal address



### C.15/ VOUCHER CLAIM

Any claim or disagreement with accounting documents will be accepted until 15 (fifteen) days after reception of the document.

### C.16/ SITE INSPECTION TRIPS, "FAM". TRIPS

Confirmation for inspection trips, and "fam" trips is subject to availability and the rate will be under our supervision. All request must be sent via mail to our management area at: [pro@amanticalodge.com](mailto:pro@amanticalodge.com). We shall reply within 24 hours.

### C.17/ HOUSE RULES & FILOSOPHY:

Respectful house rules at Amantica Lodge are:

- Keeping closed environments, smoke-free. –
- Avoid loss of objects at the facilities and misuse of equipment of the installations.
- Limit and segregate trash.
- Use responsibly water and hotel linens.

### C.18/ DAMAGES

We reserve the right and you hereby authorize us to charge your credit or debit card for any damage incurred to your room or the Hotel during your stay (including without limitation specialist cleaning) or for any items that are missing when you leave.

### C.19/ BANK HOLIDAYS AND FESTIVE DATES POLICY:

Any reservation on a date listed below incurs an extra 15% charge on the reservation amount

January 1st : New Year	June 24 th: Inti Raymi (Inca sun celebration)
January 12th : Payment to the Mother Earth Ceremony	July 28th / 29th : National Independence day
February 2nd : Candelaria festivities	August 30th : Santa Rosa de Lima celebration
March 29th : Holy Thursday (Holy Week)	October 8th : Celebration of Angamos Battle
March 30th : Holy Friday (Holy week)	November 1st : All Saints
April 1st : Easter Sunday (holy week)	December 8th : Immaculate Conception's Day
May 1st : Labor Day	December 25th : Christmas



# D/ Suggested\* Itinerary

\*Including activities suggested by Amantica Lodge, fully customizable upon you wishes.

## D.I/ 2 DAYS & 1 NIGHT (2D/1N)

### DAY 1

- Pick-up at any point between Juliaca and Puno
- Road / lake transportation to the Lodge
- Check-in & Welcome drink + snack
- Lunch
- Sunset gazing trekking to Pachatata/Pachamama
- Coca leaves reading\*
- Open Bar “aperitivo time”
- Dinner

### DAY 2

- Breakfast
- Check-out
- Transfer out to Juliaca/Puno including a visit of Uros floating Islands (Titino)

\*not available on Tuesday and Friday



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## D.2/ 3 DAYS & 2 NIGHTS (3D/2N)

### DAY 1

- Pick-up at any point between Juliaca and Puno
- Road / lake transportation to the Lodge
- Check-in & Welcome drink + snack
- Lunch
- Free/ Res(e)t time
- Mother Earth (Pachamama) ceremony and/or coca leaves reading\*
- Tea Time/Aperitivo
- Dinner

### DAY 2

- Sunrise fishing session
- Breakfast
- Cooking class or agriculture focused countryside walk
- Lunch
- Sunset gazing trekking to Pachatata/Pachamama
- Tea Time/Aperitivo
- Dinner

### DIA 3

- Breakfast
- Free time or short activity (depends on wake-up and breakfast time)
- Check-out
- Transfer out to Juliaca/Puno including a visit of Uros floating Islands (Titino)
- Visit to Sillustani ancient cemetery and/or Lampa village (only if late departure time, additional cost)

\*not available on Tuesday and Friday





### D.3/ 4 DAYS & 3 NIGHTS (4D/3N)

#### DAY 1

- Pick-up at any point between Juliaca and Puno
- Road / lake transportation to the Lodge
- Check-in & Welcome drink + snack
- Lunch
- Free/ Res(e)t time
- Mother Earth (Pachamama) ceremony and/or coca leaves reading\*
- Tea Time/Aperitivo
- Dinner

#### DAY 2

- Sunrise fishing session
- Breakfast
- Cooking class/ Kayak (upon reservation and additional cost) or Paddle surf navigation (upon reservation)
- Lunch
- Sunset gazing trekking to Pachatata/Pachamama
- Tea Time/Aperitivo
- Dinner

#### DIA 3

- Breakfast
- Uros floating islands + Taquile Island visit
- Lunch or pic-nic
- Free/Res(e)t time
- Meeting local communities
- Tea Time/Aperitivo
- Dinner

#### DAY 4

- Breakfast
- Free time or short activity (depends on wake-up and breakfast time)
- Check-out
- Transfer out to Juliaca/Puno
- Visit to Sillustani ancient cemetery and/or Lampa village (only if late departure time, additional cost)

\*not available on Tuesday and Friday



# Amantica lodge

Nombre de Empresa :	Amantica Lodge
RUC :	20601735491
Dirección fiscal :	Jiron Tacna 307, Barranco Lima
Razón comercial :	Amantica Lodge SAC
Oficina :	Jiron Tacna 307, Barranco Lima
Centro de reservación :	reservas@amanticalodge.com
Teléfono Fijo :	0051.73411360
Teléfono celular :	0051.959141660
Pagina web :	www.amanticalodge.com
Gerente General :	Gimbert TOM
Administración:	pro@amanticalodge.com
Dólares Americanos USD:	194-2340828-1-35
Código interbancario:	002-194-002340828135-92
Código SWIFT:	BCPLPEPL
Nuevos Soles:	194-2386540-0-63
Código interbancario:	002-194-002386540063-96
Código SWIFT:	BCPLPEPL

Depósitos a la cuentas corrientes del Banco de Crédito del Peru 

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